# 2023 ANNUAL REPORT IDAHO CENTRAL CREDIT UNION



#### **BOARD CHAIR AND CEO MESSAGE**

Looking back on 2023, there were many challenges as we continued to experience rate increases and overall economic uncertainty. We recognize that our members are feeling many pressures which may be inhibiting their ability to keep current on financial obligations. We are dedicated to helping them weather the storm. We are optimistic as we head into 2024 and are committed to assisting our members in making important financial decisions that will impact their lives now and in the future.

We were quite busy in 2023, opening new branch locations in Idaho and Washington to better serve our members. In Washington, we opened a branch in Spokane Valley on November 14, making it our third branch in the Spokane area. Our Fruitland branch, which serves members on the border of Idaho and Oregon, opened June 13. We expanded our branch network in the Treasure Valley and opened Lake Hazel on April 11 and Northeast Nampa on December 12. We opened two new locations in Southeast Idaho, Shelley on May 2 and Rigby on September 5. Currently we serve over 612,000 members and continue to watch for expansion opportunities that offer our members convenient locations to transact their business.

Now more than ever, we appreciate and understand the importance of supporting the communities where we live and work. The Green Team volunteered over 36,000 hours of community service and participated in 1,600 community events. We were honored to make significant monetary contributions to nonprofit organizations including local foodbanks, Idaho Youth Ranch, Habitat for Humanity, Boys & Girls Clubs, YMCA, and Ronald McDonald House, to name a few. We believe the color of love is green, and what better way to show our love than serving those in need.

We are sincerely grateful for our loyal members and the impact they have on ICCU's success. We continue to be a strong supporter and user of the Net Promoter Program that gives us the opportunity to gather feedback from our members, positive and negative. This allows us to identify areas where we can improve as well as celebrate successes. We remain laser focused on providing world-class service during every interaction including face to face, electronic, and social networking.

During the year, Idaho Central continued to see strong growth in several key areas. We loaned \$3.972 billion in consumer, commercial, and real estate loans, \$407 million of which was loaned to Idaho businesses. Home and auto loans originated totaled \$2.663 billion, and we reported 610,882 members at year end, an 11.5% increase over 2022. Idaho Central ended 2023 with \$11.0 billion in assets and is ranked #21 in asset size in the country.

We would like to thank our membership for allowing us to serve their financial needs and for making us the number one credit union in Idaho. We would also like to thank the Board of Directors for their progressive leadership, and the many volunteers and entire staff for their hard work and dedication.

Sincerely,

Troy Neu Brenda Worrell

Board Chair Chief Executive Officer

**Board of Directors** 

Debbie McIntier Russ McCoy Cindy Watson Jace Katseanes Judy Harveston Jonathon Hunt Vice Chair Secretary/Treasurer Director Director Director Director

## **SUPERVISORY COMMITTEE REPORT**

**BALANCE SHEET - DECEMBER 31, 2023** 

Assets	2023	2022	Change	% Change
Net Loans	9,463,167,744	8,348,292,730	1,114,875,014	13.35%
Cash and Investments	810,038,099	780,489,434	29,548,665	3.79%
Fixed Assets	397,596,515	358,187,279	39,409,236	11.00%
Other Assets	329,005,044	257,421,400	71,583,644	27.81%
Total Assets	10,999,807,401	9,744,390,843	1,255,416,558	12.88%
Liabilities and Equity	2023	2022	Change	%Change
Total Liabilities	<b>2023</b> 396,274,526	<b>2022</b> 988,171,731	<b>Change</b> (591,897,205)	%Change -59.90%
Total Liabilities	396,274,526	988,171,731	(591,897,205)	-59.90%

#### **Supervisory Committee**

Dallas Millington, Chair Angela Palmer Michelle Wilde

#### **Summary**

The CPA firm, Poston, Denney, & Killpack, performed the 2023 CPA audit. The result of the audit was an unqualified opinion; please see the report following the Income Statement. During the year we also received a joint exam given by the State of Idaho Department of Finance and the National Credit Union Administration (NCUA). The examiners were pleased with their findings and complimentary of our policies and financial performance.

For the year, assets increased \$1.255 billion and ended at \$10.999 billion. Net loans increased \$657.8 million to end with outstanding balances of \$9.513 billion. Deposits ended the year at \$9.774 billion for an increase of \$1.757 billion. Net worth ended at \$829.7 million posting an increase of \$89.9 million.

We ended 2023 with net income of \$95.6 million. The net income translated to a 0.92% Return on Assets.

#### **INCOME STATEMENT**

## STATEMENT OF INCOME AND EXPENSE DECEMBER 31, 2023

	2023	% of Income	2022	% of Income	Change
Interest Income	463,147,776	76.5%	279,569,463	68.8%	183,578,313
Interest Expense	211,025,784	34.8%	46,583,527	11.5%	164,442,257
Net Interest Income	252,121,992	41.6%	232,985,936	57.3%	19,136,056
Provision for Loan Loss	37,556,379	6.2%	1,650,000	0.4%	35,906,379
Operating Expense	261,642,708	43.2%	258,840,731	63.7%	2,801,977
Other Operating Income	142,631,703	23.5%	126,768,859	31.2%	15,862,844
Net Income (Before Transfer)	95,554,607	15.8%	99,264,064	24.4%	(3,709,457)
Reserve Transfer	(30,288,974)	-5.0%	(20,316,916)	-5.0%	(9,972,058)
Provision for Loan Loss	37,556,379	6.2%	1,650,000	0.4%	35,906,379
Net Income (After Transfer)	102,822,012	17.0%	80,597,148	19.8%	22,224,864

We certify that we have reviewed these financial reports. Based on our knowledge, they are materially accurate and do not contain any false statements or omission of material facts. These reports fairly present, in all material respects, the financial condition of Idaho Central Credit Union. We acknowledge our responsibility to establish and maintain disclosure and internal controls. We have designed our controls to ensure that material information about Idaho Central is made known and to provide a reasonable assurance that the financial statements conform to Generally Accepted Accounting Principles. We have evaluated these controls and certify they are effective. There have been no changes to these controls that have had a material affect on these financial statements. We have disclosed all significant deficiencies, material weaknesses, and fraud involving management or other employees with a significant role in our internal control over financial reporting.

Brenda Worrell

CEO 12/31/23

Brian M. Berrett CFO 12/31/23

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## Poston Denney & Killpack, PLLC

3400 Merlin Drive Idaho Falls, ID 83404 CERTIFIED PUBLIC ACCOUNTANTS / BUSINESS CONSULTANTS

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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors and Supervisory Committee Idaho Central Credit Union and Subsidiary

#### **Opinion**

We have audited the accompanying consolidated financial statements of Idaho Central Credit Union and Subsidiary, which comprise the consolidated statements of financial condition as of March 31, 2023 and 2022, and the related consolidated statements of earnings, comprehensive income, members' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Idaho Central Credit Union and Subsidiary as of March 31, 2023 and 2022, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Idaho Central Credit Union and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Idaho Central Credit Union and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve



#### **CPA LETTER** PAGE 2

collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Idaho Central Credit Union and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Idaho Central Credit Union and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Poston, Denney & Killpurk, PLLC

Idaho Falls, Idaho May 9, 2023

## **STATISTICAL REPORT**

**DECEMBER 31, 2023** 

	2023	2022	Change	% Change
Total Number of Members	610,882	547,697	63,185	11.54%
<b>Total Number of Branches</b>	54	48	6	12.50%
Number of FTEs	1,728	1,642	86	5.24%
Return on Assets	0.92%	1.10%	-0.18%	-16.36%
Net Worth Ratio	8.53%	7.84%	0.69%	8.80%
Delinquency Ratio	0.46%	0.19%	0.27%	142.11%
Charge-Off Ratio	0.29%	0.14%	0.15%	107.14%
Deposits Per Member	16,000	14,637	1,363	9.31%
Loans Per Member	15,573	15,290	283	1.85%
Membership Average Age	44.13	43.70	0.43	0.98%
Relational Net Promoter Score	71.16	71.85	-0.69	-0.96%

## **2023 BRANCHES**

**LAKE HAZEL BRANCH** 



**SHELLEY BRANCH** 



FRUITLAND BRANCH



**RIGBY BRANCH** 



**SPOKANE VALLEY BRANCH** 

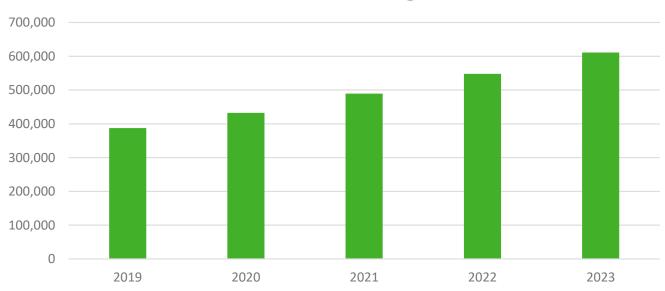


**NORTHEAST NAMPA BRANCH (REBUILD)** 

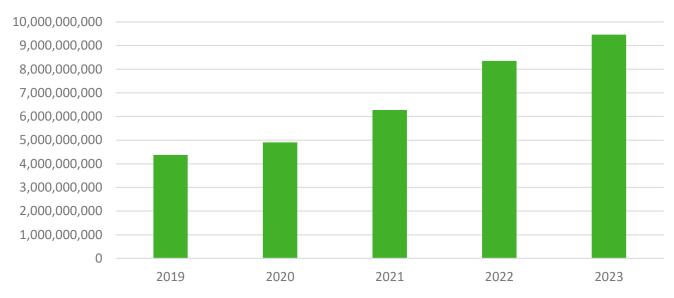


## **YEAR END TRENDS**

## **MEMBERS**

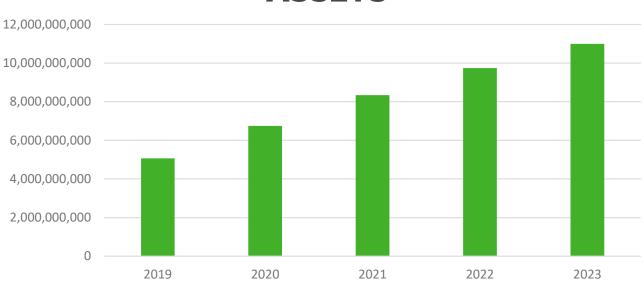


## **NET LOANS**

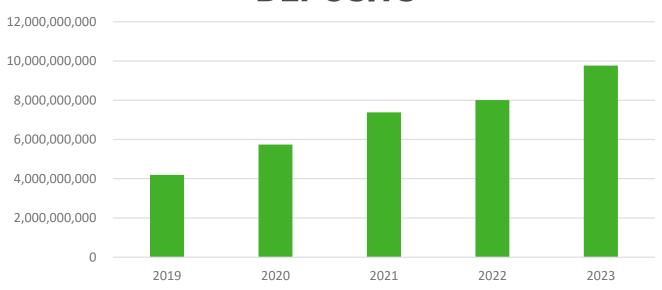


# YEAR END TRENDS PAGE 2





## **DEPOSITS**



#### **2023 AT A GLANCE**



#### **Best Place to Work**

**Member Giveback** 

**InCapital** Matrix

SBA 504 Lending

Voted a Best Place To Work in Idaho for Macro Companies.

#1 in the Pacific Northwest for member giveback by Callahan & Associates.

SBA 504 Lending Institution of the Year by Capital Matrix.



#1 auto lender in Idaho. #1 mortgage lender in Idaho.



#1 SBA Lender of the year. **Boise District Office.** 



ICCU's assets grew by \$1.255 billion.



Membership grew by over 63,000 members.



Voted the #2 Best Place to Work in the Inland Northwest.



ICCU loans grew by \$1.139 billion.

#### **COMMUNITY IMPACT**

At Idaho Central Credit Union, we're in the business of making a difference through volunteering, donations, and random acts of kindness. Our mission to help members achieve financial success may start with our products and services, but it extends well beyond that. It's about seeing every day as an opportunity for us to do more than just our jobs. Doing our job isn't just showing up for work; it's showing up for our communities when and wherever they need us.

#### Below are highlights from 2023:

- We participated in more than 1,600 community events. This includes 60 parades where the Green Team gave out over one million green frootie candies!
- We reviewed nearly 1,800 online requests for donations, marketing, and/or event participation from members of the community.
- Team members reported volunteering over 36,000 hours and provided over 2,000 hours of financial education to our communities. Team members also made significant donations to local non-profit organizations and fundraisers.
- We continued to champion financial education through our partnership with Stukent, a digital financial literacy platform. In 2023, lifetime users of the program surpassed 200 schools and 51,000 students.
- Idaho Central continued to support the youth in our communities through donations to the Idaho Youth Ranch, Boys & Girls Clubs, the YMCA, and the Ronald McDonald House, as well as through local 4H programs.
- We were proud to advocate for accessible, affordable housing by supporting the annual Avenues for Hope Housing Challenge, LEAP Housing, and various Habitat for Humanity chapters.
- One of our biggest successes in 2023 was leveraging a matching grant program through our membership with the Federal Home Loan Bank of Des Moines. We submitted applications on behalf of 11 nonprofits that we give to annually and were able to secure additional funding for them. We were approved for a nearly 3 to 1 match, quadrupling the donations to Idaho nonprofit organizations.

In 2023, ICCU was able to make a huge impact in our communities in the form of donations to non-profits, financial education, team member giving, university scholarships, and fundraisers.

Doing our job isn't just showing up for work; it's showing up for our communities when and wherever they need us.









HELPING MEMBERS ACHIEVE FINANCIAL SUCCESS SINCE 1940